

JULY 2021



MONTH IN REVIEW

FROM THE EXECUTIVE DIRECTOR

PCC Members -

As we continue to work through the implementation of HB1024/Act 44 I want to thank you for your patience, insights and feedback. Please continue to share your experiences, and issues so we can be responsive as a coalition.

We will share guidance received via email. Please add Meredith@pcanna.org to your contacts to ensure PCC emails get to you.

Earlier this week I shared an email with information about the active PCC Committees. Your participation on committees is crucial to the success of PCC. All committees meet monthly via zoom. Please consider joining a PCC Committee today.

Rebekkah Ranallo has recently stepped down from her role on PCC's Executive Committee. We are so very thankful for her contributions to our organization. We will hold an election to fill the remainder of the term for the At-Large Seat. If you are interested in service on Executive Committee please forward your resume to me at Meredith@pcanna.org by Friday August 13th. Candidates will have the opportunity to address membership on our Third Quarter Membership Meeting. Only voting members, in good standing are eligible for election to Executive Committee.

Please mark your calendar for our **Third Quarter Membership Meeting: Thursday, August 19 at 1:00pm EST.** Senator Mike Regan will be joining us to discuss his role in the success of HB 1024/Act 44 and provide insight about the Fall Legislative Session.

Meredith Buettner
Executive Director



PENNSYLVANIA CANNABIS COALITION

204 STATE STREET HARRISBURG, PA 17101

717-220-3508 | WWW.PCANNA.ORG

ADULT USE UPDATE

- Representatives Jake Wheatley and Dan Frankel introduced a Co-Sponsorship Memo titled: "The Cannabis Regulatory Control Act" (Adult-Use Cannabis)
- Senator Dan Laughlin and Senator Sharif Street will release their draft of bipartisan adult use legislation in the coming weeks
- PCC's Adult Use Committee will review both bills and provide feedback
- Should you wish to see a copy of the bill please email Meredith@pcanna.org
- PCC is working with our Federal Partners at ATACH and USCC to provide feedback on the Cannabis Administration and Opportunity Act discussion draft

DOH/PROGRAM UPDATES*

Market

- \$2.8 Billion in total sales
- \$1.1 Billion in sales from G/Ps to Dispensaries
- \$1.7 Billion in sales from dispensaries to patients
- 150,000 weekly patients visits to dispensaries
- 11.9 Million dispensing events
- 34 Million products dispensed to date

Operational Permits

- 30 GPs (Includes operational CRs)
- 25 Shipping products to dispensaries
- 120+ Dispensaries
- 30 Dispensary locations

Chapter 20 Update

- All approved and affiliated with ACRCs
- Initial research published
- Additional Studies approved

Patients

- 582,059 patients and caregivers registered
- 343,634 active certifications

Physicians

- 1,561 registered practitioners

Pricing

- Prices have dropped 7% as sales volume increases and the number of operational dispensaries grow
- Patient demand for flower continues to grow as demand for vape products declines

Counties with a Patient Demand greater than 2,000 WITHOUT a dispensary

- Venango (Northwest Region)
- Potter, Tioga, Bradford (Northcentral)
- Wayne, Pike, Carbon (Northeast)
- Bedford (Southcentral)
- Armstrong, Indiana (Southwest)

Patient Hardship Fund

- DOH's position is that the fund cannot be established until final regulations are filed and the \$3million loan from the state has begun repayment.

PA Medical Marijuana Dispensary Sales

<u>Year-Quarter</u>	<u>Product Sales</u>	<u>Cumulative</u>
2017 Q4	0	\$ -
2018 Q1	\$590	\$ 590
2018 Q2	\$3,148,833	\$ 3,149,423
2018 Q3	\$20,624,591	\$ 23,774,015
2018 Q4	\$35,060,002	\$ 58,834,016
2019 Q1	\$47,813,173	\$ 106,647,189
2019 Q2	\$66,143,971	\$ 172,791,160
2019 Q3	\$91,602,724	\$ 264,393,883
2019 Q4	\$109,017,868	\$ 373,411,752
2020 Q1	\$132,859,670	\$ 506,271,421
2020 Q2	\$192,445,422	\$ 698,716,843
2020 Q3	\$245,532,814	\$ 944,249,658
2020 Q4	\$267,727,221	\$ 1,211,976,879
2021 Q1	\$306,670,511	\$ 1,518,647,390
2021 Q2	\$352,451,028	\$ 1,871,098,418
Total	\$1,871,098,418	

Data extracted as of 7/2/2021

Metrics are continually revised in real time, and subject to change without notice.

Document properties revised by request of MMAB member Luke Shultz (7/22/2021) PA DOH 7/15/21

*Data from May 18, 2021 MMAB Virtual Meeting

Office of Open Records rejects agency's bid to shield data on medical marijuana patients

By John Finnerty/CNHI State Reporter Jul 15, 2021 Updated Jul 15, 2021

HARRISBURG -- The state Office of Open Records on Thursday ordered the state Department of Health to provide data showing the number of medical marijuana patients by county, rejecting the agency's argument that the information is confidential under the state's Medical Marijuana Law.

The determination was made in response to an appeal filed by CNHI's newspapers after the Department of Health refused to release the data.

In siding with the newspapers, Kyle Applegate, chief counsel for the Office of Open Records, rejected the agency's argument that aggregate data should be kept from the public based on protections in the medical marijuana law intended to safeguard patient privacy.

"Finding the requested aggregated data to be confidential would lead to an absurd result. Under such a broad reading of confidentiality, information such as the total number of Pennsylvanians using the medical marijuana program would be confidential and disclosure of that figure could result in criminal sanctions. The OOR cannot conclude that this was the General Assembly's intent," he wrote.

The Office of Open Records order directs the agency to provide the records within 30 days though the agency does have the opportunity to appeal to Commonwealth Court.

A spokeswoman for the Department of Health said the agency hasn't decided whether to release the records or appeal the decision.

"The Department is reviewing the Final Determination," said Maggi Barton, a Department of Health spokeswoman.

CNHI's newspaper sought the records after the Department of Health announced in May that it had determined that 10 rural counties were underserved by medical marijuana dispensaries. Armstrong, Bedford, Bradford, Carbon, Pike, Potter, Tioga, Venango, and Wayne counties, each had more than 2,000 residents who are medical marijuana patients, but none of those counties had a medical marijuana dispensary, according to the Department of Health.

There are more than 350,000 medical marijuana patients in Pennsylvania and the state has 127 dispensaries -- 24 of them in Philadelphia and 11 in Pittsburgh, according to the Department of Health.

In a document filed in response to the newspaper's request, the Department of Health asserts that the Medical Marijuana Law, passed in 2016, bars the agency from releasing information provided to the department about patients.

The Medical Marijuana Law explicitly states that applications submitted by medical marijuana organizations, the names and addresses of doctors certifying patients to get medical marijuana and information about disciplinary actions taken against medical marijuana organizations or doctors should be made public.

In a response to the newspapers' appeal, the Department of Health said that the information about patient numbers by county "falls plainly within the universe of 'all information obtained by the department relating to patients, caregivers and other applicants,' which is 'confidential and not subject to public disclosure.'"

Melissa Melewsy, media law counsel for the Pennsylvania NewsMedia Association, had criticized the agency's position prior to the Office of Open Records' determination and she welcomed the decision Thursday.

The confidential provision in the medical marijuana law was intended to "protect the identity of individual patients," not to allow the agency to withhold information about how it's administering the program, she said.

"It's a good result and more importantly it's the right result," Melewsy said Thursday evening. "The interpretation the Department of Health took was too expansive," she said. "It was clear to me when I read the statute that the General assembly intended to protect individual identifiable patient information, not aggregate data," Melewsy said.

The Office of Open Records decision recognized the need to make the records public in the interest of transparency, she said.

JULY 2021

LEGISLATOR SPOTLIGHT:
SENATOR DAN LAUGHLIN (PA-49)
CHAIRMAN, SENATE GAME & FISHERIES COMMITTEE
VICE CHAIRMAN, BANKING & INSURANCE COMMITTEE

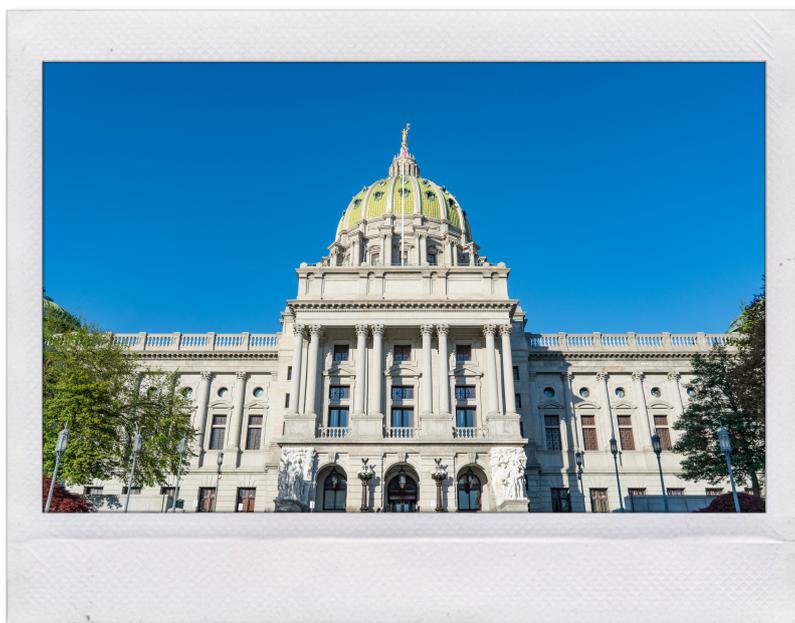


Senator Dan Laughlin was elected to the Pennsylvania State Senate in 2016 to represent the 49th Senatorial District, which includes most of Erie County. He was reelected for a second term in November 2020. Senator Laughlin serves as Chairman of the Senate Game and Fisheries Committee and Vice Chairman of the Banking and Insurance Committee. He serves as a member of four other Senate Committees: Appropriations; Community, Economic and Recreational Development; Law & Justice; and State Government. He also serves as the Senate representative on the Advisory Council of the Pennsylvania Soldiers' and Sailors' Home in Erie, one of Pennsylvania's six veterans' homes.

Born in Erie and raised in the Erie Heights housing project, Senator Dan Laughlin is the son of a decorated World War II combat veteran who worked as a union carpenter and a mother who assembled fighter planes at the Curtis Wright Plant in Buffalo. One of four children, Senator Laughlin contributed to the family income during his formative years by mowing lawns, delivering the Erie Daily Times, working at a strawberry farm and being employed as a vertical lathe worker and homebuilder. Senator Laughlin joined his brother's construction firm and later bought into the company as a full partner. Today, Laughlin Builders is one of the region's premier builders of quality homes. Twenty years later, the brothers formed Waste Away, a trash disposal company, which they later sold to Pro Waste Corp. Their portfolio of companies expanded to include Clear Water Foam, an insulating firm, as well as Laughlin Properties, a rental company.

As a small business owner, Senator Laughlin strongly supports policies and programs that create jobs, limit government spending and ease the tax and regulatory burden on job-creators. A strong advocate for government reform, he is committed to making state government accessible and accountable to the people he serves.

Senator Laughlin is married to the former Peggy Schneider, a mechanical engineer. They have two sons, Spencer and Nathaniel, and a daughter, Sinclair. The family attends Grace Church in McKean.



Do you need
help contacting
a legislator?

Reach out to
PCC we can
help!

EXECUTIVE COMMITTEE VACANCY

The At-Large seat on PCC's Executive Committee is vacant. If you are interested in the vacancy please send your resume to Meredith@pcanna.org. Interested members will have the opportunity to address membership during our Third Quarter Membership Meeting on Thursday, August 19, 2021 at 1:00pm via Zoom. Only voting members in good standing are eligible to serve on Executive Committee. Please contact Meredith with any questions.

MEMBER SPOTLIGHT

Utility Rate Analysts

PCC Affiliate Member

URA is in the business of returning hard-earned dollars back to their rightful owners. Utility costs are one of the biggest bottom-line costs for many companies. Their goal is to save you money on those costs.

One of the ways URA accomplishes this is through a review of your utility bills. They review electric, gas, water and sewer bills looking for errors that result in refunds or ways to reduce costs moving forward. URA only charges a fee if they find savings.

URA also offers Energy Procurement in de-regulated states, including Pennsylvania. They create an individual energy buying strategy.

URA's clients include large and small businesses in manufacturing, local and county governments, grocery chains, entertainment venues, nursing and hospital facilities, non-profits and many more.

[Click Here to Learn More](#)

PCC Affiliate Members

[Cerealia Group - Transportation Services](#)

[Hamburg Rubin - Legal Services](#)

[McKim & Creed - Engineering Services](#)

[PAMMJ - Patient Certifications](#)

[ScarletEx - Closed Loop Delivery](#)

[Utility Rate Analysts - Energy Consulting & Procurement](#)

Executive Committee

Jamie Ware, Holistic Industries: Chair
Jeremy Unruh, PharmaCann: Vice-Chair
John Sullivan, Cresco Labs : Treasurer
Sara Payne, Jushi: Secretary
Open: At-Large

AFFILIATE MEMBERSHIP

The PCC Affiliate Membership program brings together the greater Pennsylvania Cannabis Community in order to advance legislation, regulations and implementation of Pennsylvania's cannabis program. Affiliate Membership is open to any entity who supports the purposes of PCC and is engaged in the business of supplying current permit holders with goods and services. Examples of Affiliate Member businesses include but are not limited to cannabis accessories; cultivation equipment or supplies; dispensary equipment or supplies; financial, legal, advocacy or insurance services; packaging, security or software companies.

Affiliate Members may participate in all PCC programming, meetings and receive coalition communications. Affiliate Members may join relevant committees but are not eligible for membership on the Executive Committee as they are classified as Non-Voting. Affiliate Members will receive an updated business-to-business contact sheet for all members on a quarterly basis and have logo and company information displayed on the Affiliate Member page of the PCC Website.

Opportunities for advertising in PCC communications and presenting at membership meetings are also available to Affiliate Members.

Affiliate Membership dues: \$1,000/ quarter

JULY 2021

EMAIL MEREDITH@PCANNA.ORG TO BE ADDED TO A COMMITTEE CALL TODAY

IMPORTANT DATES*

Dispensary Call
Tuesday, August 3 @ 1pm Via Zoom

Adult Use Committee Call
Wednesday, August 4 @ 1pm Via Zoom

Grower/Processor Call
Tuesday, August 10 @ 1pm Via Zoom

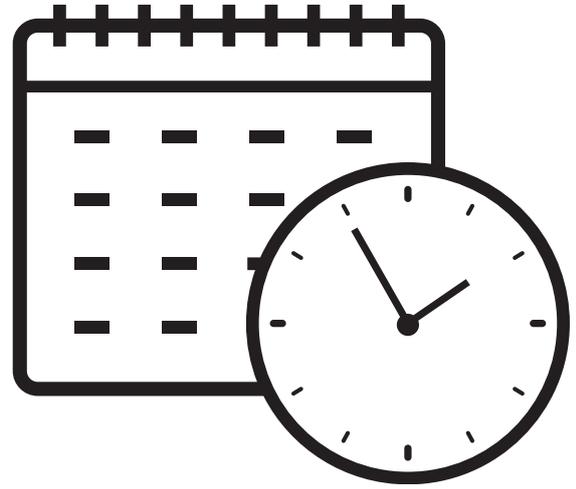
Advocacy & Outreach Committee Call
Tuesday, August 17 @ 1pm Via Zoom

Legislative Input Committee Call
Thursday, August 26 @ 2pm Via Zoom

3rd Quarter MMAB Meeting
Tuesday, August 17 @10am Via Zoom

3rd Quarter Membership Call
Thursday, August 19, 1:00pm Via Zoom.

*All times are EST



MEMBERSHIP INFO

PCC 2021 Dues Schedule PER PERMIT

GPs: \$3,000/quarter
Dispensaries: \$1,500/quarter
Labs: \$1,500/quarter
Clinical Registrants: \$4,500/quarter
Affiliates: \$1,000/quarter

If your organization is taking advantage of online payment options please make sure your payment includes your organizations name. Dues invoices are emailed quarterly to your billing contact. To check or update your billing information please email Meredith@pcanna.org

The Pennsylvania Cannabis Political Action Committee is the bipartisan political action committee of PCC. The goal of the PC PAC is to support candidates seeking elective office that advocate for access to medical and/or adult-use cannabis in Pennsylvania.

Suggested initial contributions to PC PAC:

Grower Processors: \$5,000
Dispensaries \$2,500
Clinical Registrants: \$2,500
Laboratories & Affiliates: \$1,000

PC PAC INFORMATION

Please mail your contributions to:
PC PAC | 204 State Street | Harrisburg, PA 17101

Corporate contributions cannot be made to PC PAC

