

**Pennsylvania Cannabis Coalition Proposed 2022 Operating Budget**

<b>Quarterly Budget</b>	<b>Q1 2022</b>	<b>Q2 2022</b>	<b>Q3 2022</b>	<b>Q4 2022</b>	<b>CURRENT DUES MODEL</b>	<b>New Dues Model A</b>	<b>New Dues Model B</b>
<b>Revenue</b>							
Dispensary	\$ 51,000.00	\$ 51,000.00	\$ 51,000.00	\$ 51,000.00	\$ 204,000.00		
Grower/Processor	\$ 54,000.00	\$ 54,000.00	\$ 54,000.00	\$ 54,000.00	\$ 216,000.00		
Clinical Registrants	\$ 31,500.00	\$ 31,500.00	\$ 31,500.00	\$ 31,500.00	\$ 126,000.00		
<b>Total Permittee</b>	<b>\$ 136,500.00</b>	<b>\$ 136,500.00</b>	<b>\$ 136,500.00</b>	<b>\$ 136,500.00</b>	<b>\$ 546,000.00</b>	<b>\$ 595,400.00</b>	<b>\$ 536,200.00</b>
Affiliates/Labs	\$ 15,000.00	\$ 16,000.00	\$ 17,000.00	\$ 18,000.00	\$ 66,000.00	\$ 88,000.00	\$ 88,000.00
Sponsorships					\$ -	\$ 40,000.00	\$ 40,000.00
<b>Total Revenue</b>	<b>\$ 151,500.00</b>	<b>\$ 152,500.00</b>	<b>\$ 153,500.00</b>	<b>\$ 154,500.00</b>	<b>\$ 612,000.00</b>	<b>\$ 723,400.00</b>	<b>\$ 664,200.00</b>
<b>Expenses</b>							
Payroll*	\$ 50,000.00	\$ 50,000.00	\$ 45,000.00	\$ 40,000.00	\$ 185,000.00		
Lobbying	\$ 66,000.00	\$ 66,000.00	\$ 66,000.00	\$ 66,000.00	\$ 264,000.00		
Polling		\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 30,000.00		
Marketing and PR	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 64,000.00		
Legal	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 100,000.00		
Accounting and Audit	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 8,000.00		
Insurance	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 4,000.00		
Rent	-	\$ -	\$ -	\$ -	\$ -		
Misc.	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 20,000.00		
<b>Total Expenses</b>	<b>\$ 165,000.00</b>	<b>\$ 175,000.00</b>	<b>\$ 170,000.00</b>	<b>\$ 165,000.00</b>	<b>\$ 675,000.00</b>	<b>\$ 675,000.00</b>	<b>\$ 675,000.00</b>
<b>Net Income</b>	<b>\$ (13,500.00)</b>	<b>\$ (22,500.00)</b>	<b>\$ (16,500.00)</b>	<b>\$ (10,500.00)</b>	<b>\$ (63,000.00)</b>	<b>\$ 48,400.00</b>	<b>\$ (10,800.00)</b>
*Salary + Payroll Expenses + Benefits							